## SAUGEEN STAMP CLUB

# The Bulletin

#### THE SALES CIRCUIT – SOME THOUGHTS

As your new sales circuit manager, and, I am sure, on behalf of the rest of the membership, I would like to thank Jim Brett for all the years and all the work he put into our sales circuit. I don't know how you properly give someone credit for the work involved, but Jim deserves it!

As you might imagine, there is a considerable amount of money in the sales circuit bank account – that 10% to the club accumulates over the years! I propose amalgamating that account with the club's general funds – no need for the separation in my opinion. And I propose using some of those funds for the betterment of the sales circuit – larger and more consistent binders, and ditto for the country tabs (I have already started on this one). I would like to take our sales circuit to other clubs and hope to attract more sales by a cleaner look to the books.

I have some suggestions and some requests to make of you, the members who contribute pages to the circuit:

- 1. Make sure your entries are readable especially the catalogue numbers, as this is how most people create their want lists.
- 2. After you mount your stamps on a circuit page, make sure they are firmly attached, but not stuck down a buyer should be able to lift the stamp and look at its backside.
- 3.If you wish to do so, initial each page as you view it (maybe on the back?) that way you will not find yourself spending time at different meetings looking over the same pages.

(cont. pg 4)

# Volume 22, No.3 March 2019

## **Upcoming Meetings**

- Saugeen Stamp Club Tuesday March 5
- Kincardine Stamp Club Wednesday March 6
- Owen Sound Stamp Club Wednesday Mar. 20
- Guelph Stamp Club Wednesday Mar 6 Wednesday Mar 20
- KW Philatelic Society Thursday Mar 7

# One Page Exhibits - Upcoming Topics

March – Military

April – Flowers

May – Birds

## THE PRESIDENT'S COLUMN......Walt Berry

Oh! The weather outside is frightful – and driving is not delightful.

The weather outside is keeping many housebound – and preventing folks from doing their normal daily activities. However, it is also keeping these homebound folks safe and warm.

For those stamp collectors who will be exhibiting / submitting material for the silent auction at the Saugeen Stamp Club annual show on May 4<sup>th</sup>, the time inside will give them the opportunity to review their holdings to determine what will be exhibited and what will be offered to visitors to the show. Bill Findlay put forth his plan for managing the sales circuit – including a complete set of new binders to hold the circuit. His plan was approved by the membership and he will arrange the purchase of the required binders.

On the topic of the lunch counter at the show, there was some discussion surrounding the supply and management of food items. Further discussion will be had before a decision is made on the issue. Two concerns are the donation of food (sandwiches / donuts / water etc.) and the volunteers required to cover the booth.

With the weather being as it has been this winter, PLEASE check the road conditions and whether the meeting has been cancelled BEFORE HEADING OUT.

Our bulletin editor is also seeking strategies for stamp collecting to share in the monthly bulletin. Submit these strategies to Editor Diane.



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Let us know your wants and needs!!

# What's coming up:

See the Grand News for complete details for the following:

March 16 – Oxpex 2019 Stamp Exhibition

April 13 – K-W Stampfest

June 21-23, 2019 – Royal \*2019\* Royale, Hilton Mississauga

# Another Measured Moment......Jim Measures

## The "Most Important" Stamp

The past-president of RPSNZ, Tony Thackery, like me has an exhibit of New Zealand's Penny Universal. In his notes he states "This little New Zealand stamp issued on 1 January 1901 is arguably New Zealand's most important stamp. Its value in a simplified catalogue is very modest and that enables any novice collector to have a copy. It is an affordable stamp that links any and all collectors to the past. It does not have rarity of say the Full Face Queens nor does it have the glamour of the early commemoratives and health stamps such as the Blue and Red Boys. But from a philatelist's point of view it is a delight and from a historical point of view it is most important". He goes on to explain that the Penny Universal was issued to mark New Zealand joining the "Universal Penny Post" and that stamp could carry a letter to any location in the world at that time.

My question is: What is Canada's <u>Most Important Stamp</u>? My nomination would be the 10 pence showing Jacques Cartier issued in 1854, because it is the first Canadian stamp to show someone other than a royal and it marks our conversion to metric money, {including both Sterling and the Metric equivalent on the stamp} a break from the British Sterling system. Later in 1859, a similar stamp appeared with a new denomination because of changing rates of exchange. The 1954 stamp is also interesting in that it states in numerals that the rate is 8 pence sterling and 10 cents, but in words it says "Ten Pence". I would be interested to hear what other stamps may be nominated as Canada's <u>Most Important Stamp</u>! I can think of a few contenders, perhaps someone would like to offer their opinion in another *BULLETIN*.





## Shared Strategies:

Sorting stamps – sort by decade then years within that decade

If years not known then sort by value. Most countries issue many stamps in one
time period of one value

# Saugeen Stamp Club

Chapter 220, Royal Philatelic
Society of Canada
Chapter 1538, American
Philatelic Society
Chapter 21, Grand River Valley
Philatelic Association

Meeting at St. Matthew's
Evangelical Lutheran Church
356 9<sup>th</sup> Street
Hanover, Ontario
Use 11<sup>th</sup> Avenue Entrance

For the Bulletin, contact Diane Jarvis, Editor 905-299-5854 226-995-0097 laurierlady@gmail.com

We are on the web! http:saugeenstampclub.webplus .net/index.html

#### **Club Officers:**

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Vice-President: Peter Kritz 519-364-4752 pkritz@coldwellbankerpbr.com

Secretary: Mike Wagner 519-881-1217 mikewagner@hotmail.com

Treasurer: Ralph Wyndham 519-529-3487 rw@hurontel.on.ca

## (cont from pg 1)

4.Do not mark a page number on your submitted pages — I have a system of tracking pages and sales by page number, so will put my own numbering system on your pages.

5.Generally you will find the newest pages in a country section at the beginning of the section – you can tell by the date stamp in the upper right hand corner.

6.There is an index by binder number/name, telling you what countries are in that binder; and an alphabetical index of country names, telling you which binder a particular country is in.

7. When you are buying, you don't need to initial the spot from which you remove a stamp, but it might help you to keep track of pages seen, as in #3 above.

Finally, I am not adverse to you taking a book home, as long as you return it by the next meeting, to give others a chance at the same material.

Remember, this is YOUR sales circuit – put some pages in and make some money (to spend on more stamps of course!) and get in there and buy some stamps – there is a lot of material there for you to view.

Bill Findlay, Saugeen Stamp Club, Sales Circuit Manager

Welcome to the G.,B.,S., and area
(Grey, Bruce, Simcoe Counties)
Stamp Clubs Circuit Book Club Fair
First Annual Circuit Book Fair
Saturday May 25th, 2019
10 AM. --- 3 PM.
555 15th Street, East
Owen Sound On.
Circuit Books from different Clubs
Door Prizes / Lunch Counter/
Free Admission
Free Parking at Rear
Info: John 519 375 7161
Email: lembudd@yahoo.ca